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Real Estate Education Committee

05/04/2017 09:30 AM

861 Silver Lake Blvd., Cannon Building
Second Floor Conference Room A
Dover, DE 19904

Posted: 4/27/2017 NW



CANNON BUILDING
861 SILVER LAKE BLVD.,
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DOVER, DELAWARE 19904-
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STATE OF DELAWARE

**REAL ESTATE COMMISSION
REAL ESTATE EDUCATION
COMMITTEE**

TELEPHONE: (302) 744-4500

FAX: (302) 739-2711

WEBSITE: DPR.DELAWARE.GOV

EMAIL:
CUSTOMERSERVICE.DPR@STATE.DE.US

AGENDA

(Amended items are noted with an asterisk)

I. Call to Order

II. Review and Approval of Minutes - April 6, 2017

III. Unfinished Business

- A. Review of Tabled Application(s)
 - 1. CMPS Institute, LLC
 - a. Cash Flow Planning for Real Estate Investors
 - b. Mortgage Math Camp
 - c. Mortgage & Real Estate Taxation
 - 2. George Brancati
- B. Review of final draft notification for NAR Ethics Courses

IV. New Business

- A. Update from Commission
- B. Review of Course Provider Application(s)
 - 1. Long & Foster Institute of Real Estate
 - a. Delaware Landlord-Tenant Code
 - 2. McKissock, LLC
 - a. How is the Legalization of Marijuana Affecting the Real Estate Market
 - 3. 360training.com, Inc.
 - a. Bad Loans - Predatory and Fraud
 - b. Community Ethics
 - c. Qualifying Buyer and Property
 - 4. New Castle County Board of REALTORS
 - a. Real Estate "Jeopardy" - Office Management and Legislative Issues
 - b. Agency & Fair Housing - A Professional Double Hitter
 - 5. Association of Realtors School
 - a. Construction Basics

- b. Federal Tax Strategies for Commercial Real Estate
- c. Property Management & Managing Risk
- d. Real Estate Finance Today
- C. Review of Instructor Application(s)
 - 1. Bill Gallagher
 - 2. William Patterson
 - 3. Erica Wolfe, Esq.

V. Correspondence

VI. Other Business before the Committee (For Discussion Only)

VII. Public Comment

VIII. Next Meeting - June 1, 2017

IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.